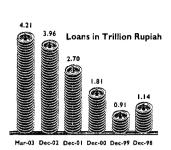
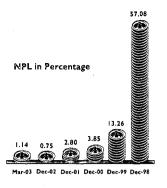
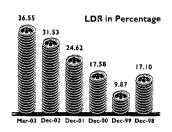


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Total Asset in Trillion Rupiah



Total Deposits in Trillion Rupiah



1.32 1.27 1.03 0.70 0.55 0.29

Total Equity in Trillion Rupiah

Tew Initiative T Cighlight

#### I. ATM ALTO

In cooperation with ATM ALTO Network, Bank Buana would join their ATM network in order to improve its services quality to Buana Visa Electron Customers. Starting in June 2003, Customers might perform banking transactions at more than 3000 ATMs nationwide. Some of the features provided are Cash Withdrawal, Balance Inquiry, Remittance, Transfer and Cash Advance.

#### 2. MultiBank Mobile Banking

As an effort to enhance the function of Buana Mobile Banking, Bank Buana is in the progress of developing a MultiBank Mobile Banking platform. With this feature, all Buana Mobile Banking Customers would be able to access many other banking transactions with other Banks outside Bank Buana through their mobile phones.

### 3. Buana Visa Classic & Buana Visa Gold

After the successful launching of Buana Visa Electron, Bank Buana would launch Buana Visa Classic Card and Buana Visa Gold Card in cooperation with Visa International. Expected to launch in August 2003, Cardholders would be able to use these products worldwide, at more than 15 million merchants. Accompanied with 24 hours Customers Service Call Center, Bank Buana is ready to assist and provide good quality of services to all Cardholders.

# Financial Performance - March 2003

During the first quarter of 2003, Bank Buana keeps showing a sound financial performance. The total assets have been increased by Rp 1.42 trillion from Rp 12.15 trillion as of March 31, 2002 to Rp 13.57 trillion as of March 31, 2003. The increase of assets includes the increase of Bank Indonesia certificates which were increased by Rp 212.81 billion or 3.62% to Rp 6.09 trillion as of March 31, 2003. In addition to the increase of assets, the Bank also succeed to increase its growth of equity. During the period of March 31, 2002 to March 31, 2003, the equity was grown at 18.13% to Rp 1.32 trillion as results of capital raising from the right issue made in August 2002 and the net income earned by Bank Buana during the period. As of March 31, 2003, the paid up and the additional paid-in capital stands at Rp 744.49 billion and Rp 165.77 billion, respectively, or increase by Rp 259.49 billion or 53.50% and Rp 142.21 billion or 603.41%, respectively, as compared to March 31, 2002.

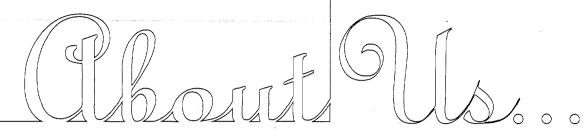
In term of the profitability, Bank Buana also demonstrates a sustainable growth. Net income before tax was increased by Rp 14.56 billion from Rp 91.21 billion for the first quarter ended March 31, 2002 to Rp 105.78 billion for the same period ended March 31, 2003. On the contrary, the net interest income was decreased by Rp 11.83 billion or 7.17% from Rp 164.99 billion for the first quarter ended March 31, 2002 to Rp 153.16 billion for the same period ended March 31, 2003. The Bank has booked the interest revenue amounting to Rp 409.65 billion for the first quarter ended March 31, 2003 or decrease by 6.06% compared to the interest revenue of Rp 436.09 billion for the same period ended March 31, 2002. The decrease is mainly due to the Government's policy that is lowering the interest rates to stimulate the national economy.

Despite of the decrease of the interest revenue, interest expense for the first quarter ended March 31, 2003 was also decreased to Rp 256.49 billion as compared with the interest expense of Rp 271.09 billion for the same period ended March 31, 2002. On the other hand, the Bank's other operating expense has grown from Rp 93.60 billion for the first quarter ended March 31, 2002 to Rp 109.87 billion for the same period ended March 31, 2003. The growth of the operating expense was mainly derived from the increase of the administration and general expenses, which increase by Rp 8.84 billion or 21.57%. Moreover, the Bank's personnel expenses have also increased slightly by 3.36% from Rp 51.09 billion for the first quarter ended 31 March 2002 to Rp 52.81 billion for the same period ended March 31 2003, which is mainly due to the increase of salaries and other benefits provided for well-being of all employees. Numerous inhouse training programs which was offered to improve the quality of human resources of the Bank have also contributed to this increase.

To participate in the development of the economy, the Bank increases tremendously the loans disbursements (include fixed loan facilities to other banks) where the loans grew by 43.11% to Rp 4.22 trillion as of March 31, 2003 compared to the outstanding amount of loan amounting to Rp 2.95 trillion as of March 31, 2002. Despite of that, the Bank keeps consistently applying prudent banking practices in the loan evaluation. As a result, the amount of non-performing loans in the first quarter of 2003 amounted to only Rp 47.83 billion, or representing 1.14% of the total loan portfolio. As of March 2003, loan in the sectors of trading, restaurants and hotel and industry have become a major portions which account for 46.68% and 24.75%, respectively. From the view of market segment, the Retail and Commercial Loans comprise of 63.04% from total loan portfolio, an increase of 34.18% as compared to March 31, 2002. Other market segment of loans are Corporate and Consumer Loans which account for 26.02% and 10.93% of total loan as of March 31, 2003, respectively. The Bank Buana's loans to deposits ratio has increased substantially from 27.99% as of March 31, 2002 to 36.55% as of March 31, 2003.

In term of third party funding, total deposits as of March 31, 2003 has been posted at Rp 11.53 trillion or increase by Rp 1.02 trillion or 9.69% over the amount of deposits as of March 31, 2002 which amounts to Rp 10.51 trillion. Time Deposits account for the highest growth for the growth of the deposits where it increases by Rp 715.51 billion. As of March 31, 2003, the balance of the time deposits comprise of 41.45% of the Bank's total deposit. On the other hand, Current and Savings Accounts account for 25.03% and 33.52% from total deposits, respectively, as of March 31, 2003.

As of March 31, 2003, the Bank's Capital Adequacy Ratio (CAR) stands at 23.31%, or well above by 15.31% compared to the Bank Indonesia's CAR requirement of 8%. In addition, the Bank consistently maintains its Net Open Position far below the maximum requirement allowed by Central Bank of 20%. As of March 2003, the Bank's Net Open Position stands at 1.27%.



## PT BANK BUANA INDONESIA Tbk.

### Board of Commissioners

R. Rachmad Lukito Winarto Wimpie Wirja Surja Soetadi Limin

### Board of Directors

Jimmy Kurniawan Laihad Aris Janasutanta Sutirto Eddy Muljanto Pardi Kendy Safrullah Hadi Saleh Soehadie Tansol

## Executive Vice Presidents

Ishak Sumarno Karman Tandanu Januar Tedjo Kusumo Antony

## Investor Relation

PT Bank Buana Indonesia Tbk.
Corporate Secretary & Public Relation Division
Maruba Sihaloho / Juliana Samudro
Jl. Gajah Mada No. IA
Jakarta 10130, Indonesia
Phone: (021) 6330585
Fax : (021) 6312340
corsec@bankbuana.com
www.bankbuana.com

#### Office Network

- · lakarta
- Medan
- Surabaya
- Bandung
- Semarang
- Makassar
- Palembang
- Solo
- Pontianak
- Cirebon
- Bengkulu
- Jember
- Denpasar
- Tasikmalaya
- Serang
- Bandar Lampung
- Magelang
- Pekanbaru
- Balikpapan
- Samarinda
- Banyuwangi
- Yogyakarta
- Bogor
- · Banjarmasin
- Batam
- Jombang
- Malang
- Purwokerto
- lambi

### Products & Services

Consumer Loans
Oto Buana/ Auto Loans
Pondok Buana/ Housing Loans

## Checking Account

## Savings Account

Priority Savings Account
Productive Savings Account
Buana Plus Savings Account
Productive Foreign Exchange Accounts

## Time Deposits

Time Deposit
Foreign Exchange Time Deposits

#### Other Services

Remittance
Tax Payment
Foreign Exchange Trading
Mobile Banking
L/C Import
Bill Collections
Bank Guarantees

Utility Payment
Safe Deposit Box
Buana Visa Electron

# INCOME STATEMENT AND RETAINED EARNINGS PT BANK BUANA INDONESIA Tbk.

For the three months ended March 31, 2003 and 2002

(In Million Rupiah)

NO	ACCOUNT	3 Months	3 Months
1.	OPERATING REVENUES AND EXPENSES Interest Revenue		
'.	I.I. Interest Earned a. Rupiah	400,523 387,336	429,002 418,108
	b. Foreign Currencies     1.2. Provisions and Commissions     a. Rupiah	13,187 9,127 8,943	10,894 7,085 6,94 <b>1</b>
2.	b. Foreign Currencies Total Interest Revenue Interest Expense	184 <b>409,650</b>	144 436,087
-	2.1. Interest Expense a. Rupiah	256,487 250,211	271,094 264,388
	b. Foreign Currencies 2.2. Commissions & Previsions Total Interest Expense	6,276 - <b>256,487</b>	6,706 - <b>271,094</b>
3.	Net Interest Income Other Operating Revenue 3.1. Revenues On Provisions	153,163	164,993
	Commissions and Fee 3.2. Revenues On Foreign Currencies 3.3. Gain On Investment in Securities 3.4. Others Revenues	4,562 10,788 21,734 13,228	4,728 1,959 35,839 10,202
4.	Total Other Operating Revenues Net Charge of Losses On	50,312	52,728
5.	Earning Assets Estimated Losses on Commitments and Contingencies	(17,030)	35,000
6.	Others Operating Expenses 6.1. General and Administrative	40.045	41.001
	Expenses 6.2. Personnel Expenses 6.3. Losses on Investment in Securities 6.4. Losses on Foreign Exchange	49,845 52,808	41,001 51,092
	Transaction 6.5. Others Expenses Total Other Operating Expenses NET OPERATING REVENUE/	7,212 1 <b>09,865</b>	1,507 <b>93,600</b>
	EXPENSE NON-OPERATING REVENUE AND EXPENSE	110,640	89,121
7. 8.	Non Operating Revenues Non Operating Expenses Net Non Operating Revenue/	1,147 6,012	2,775 683
9.	Expense Extraordinary Gain/Loss	(4,865)	2,092
0.   .	Profit/Loss before Tax Income Estimation on Income Tax Assessment -/-	105,775	91,213
12.	PROFIT/LOSS FOR CURRENT YEAR (REPORTING YEAR)	105,775	91,213
13. 14. 15.	Minority Interest -/- Retained Earning Carried Forward Dividend -/-	264,555 (57,000)	422,898 -
16. 17.	Others Retained Earnings at End of Period	313,330	514,111
18.	Earnings (Net Income) per Share	313,330	94

# COMMITMENTS AND CONTINGENCIES PT BANK BUANA INDONESIA Tbk. As at 31 March 2003 and 2002

(In Million Rupiah)

		()	Million Rupian)
МО	ACCOUNT	31/03/ 2003	31/03/ 2002
١.	COMMITMENTS Commitments Claims/Receivable Unused Borrowings a. Rupiah	_	_
2.	b. Foreign Currencies Others <b>Total Commitments Claims</b>	- -	- - -
1.	Committed Liabilities Undisbursed Credit Line a. Rupiah b. Foreign Currencies	.1,711,724	1,434,908
2. 3.	Outstanding Irrevocable Trade L/Cs	55,977	65,913
3.	Others Total Committed Liabilities Total Net Committed CONTINGENCIES	1,767,701 (1,767,701)	1,500,821 (1,500,821)
1.	Contingent Claims Guarantees Received a. Rupiah	-	-
2.	b. Foreign Currencies Interest Income in Settlement Process a. Rupiah b. Foreign Currencies	1,643	1,178
3.	Others  Total Contingent Claims  Contingent Liabilities	1,643	1,178
ł.	Guarantees issued  a. Bank Guarantees  - Rupiah	118,265	81,897
2	- Foreign Currencies b. Others Outstanding Revocable Trade L/Cs	3,037	4,488 480
2. 3.	Others Total Contingent Liabilities Total Net Contingencies	1,451 122,753 (121,110)	5,644 <b>92,509</b> (91,331)

# FINANCIAL RATIO PT BANK BUANA INDONESIA Tbk. As at 31 March 2003 and 2002

NO	RATIO (%)	31/03/ 2003	31/03/ 2002
1.	Capital		
	I.CAR	23.31%	26.14%
11.	2.Fixed Assets to Capitals Earning Assets	35.63%	36.94%
"	I.Non - Performing Earning Assets	0.38%	0.64%
	2.NPL	1.14%	2.44%
	3.Allowance for Earnings Assets	1	1
	Losses to Earning Assets	0.55%	1.28%
	4.Compliance of Allowance for		
	Earning Assets Losses	101.29%	147.75%
III.	Rentability		
	I.ROA	3.13%	2.95%
	2.ROE	36.95%	40.04%
1	3.NIM	5.00%	5.84%
IV.	Liquidity		
Ì	LÖR .	36.55%	27.99%
٧.	Compliance		1
	I.a. Percentage Violation of Legal Lending Limit		
	a.1. Connected Parties	0.00%	0.00%
	a.2. Non - Connected Parties	0.00%	0.00%
	b. Percentage Lending in Excess of The Legal Lending Limit		
	b. I. Connected Parties	0.00%	0.00%
į	b.2. Non - Connected Parties	0.00%	0.00%
	2.Reserve Requirement (Rupiahs)	5.05%	5.04%
	3.Net Open Positions	1.27%	1.05%

# BALANCE SHEET PT BANK BUANA INDONESIA Tbk. As at 31 March 2003 and 2002

(In Million Rupiah)

(In Million Rupiah)

NO	ACCOUNT	31/03/ 2003	31/03/ 2002	NO	ACCOUNT	31/03/ 2003	31/03/ 2002
	ASSETS				LIABILITIES AND EQUITY		
1.	Cash	182,587	96,410	Ι.	Demand Deposits	2,885,303	2,875,661
2.	Placement at Bank Indonesia	6,656,318	6,393,197		a. Rupiah	1,768,044	1,727,290
	a. Demand Deposit at Bank Indonesia	568,129	517,820	_	b. Foreign Currencies	1,117,259	1,148,371
Ì	b. Certificate of Bank Indonesia	6,088,189	5,875,377	2.	Other Current Liabilities	100,287	90,403
	c. Others			3.	Saving Deposits	3,864,895	3,571,753
3.	Demand Deposits at Other Bank	75,655	102,307	4.	Time Deposits	4,778,598	4,063,085
ļ	a. Rupiah	4,616	4,968		a. Rupiah	4,386,195	3,696,071
	b. Foreign Currencies	71,039	97,339		i. Connected Parties	196,242	50,278
4.	Interbank Placements	692,333	793,570		ii. Others Parties	4,189,953	3,645,793
	a. Rupiah	171,567	30,000		b. Foreign Currencies	392,403	367,014
Ì	b. Foreign Currencies	520,766	763,570		i. Connected Parties	35,332	43,140
i	Allowance for Interbank Placements	(7 (77)	(0.050)	-	ii. Others Parties	357,071	323,874
_	at Other Banks -/-	(7,677)	(8,958)	5.	Certificates of Deposit	14	19
5.	Securities Held	872,297	917,281		a. Rupiah	14	19
	a. Rupiah	50,701	350,156		b. Foreign Currencies		
	i. Trading	18,400	323,709	6.	Deposits from Other Banks	317,832	167,024
	ii. Available for Sale	22,322	18,785	7.	Securities Sold under Agreement		
	iii. Held to Maturity	9,979	7,662	_ \	_to Repurchase (Repo)		
	b. Foreign Currencies	821,596	567,125	8.	Derivative Liabilities	403	216
	i. Trading	724,042		9.	Acceptance Liabilities	45,735	16,649
	ii. Available for Sale	7,544	28,839	10.	Securities Issued	-	-
	iii. Held to Maturity	90,010	538,286		a. Rupiah	-	-
,	Allowance for Securities Held -/-	(11,943)	(6,030)		b. Foreign Currencies		
6.	Government Bonds Held	321,916	-	11.,		55,602	61,593
	a. Trading	321,916	-	l	a. Short Term Funding Facilities		
	b. Available for Sale	-	-		from Bank Indonesia		
	c. Held to Maturity	-	-	ĺ	b. Others	55,602	61,593
7.	Securities Purchased under Agreement				i. Rupiah	44,394	51,175
Ì	to Resell (Reverse Repo)	-	500,000	ì	<ul> <li>Connected Parties</li> </ul>		ì <u>-</u>
	a. Rupiah	-	500,000		- Others Parties	44,394	51,175
ĺ	b. Foreign Currencies	-	-	ļ	ii. Foreign Currencies	11,208	10,418
	Allowance for Securities Purchased		(7.22)		- Connected Parties		
	under Agreement to Resell -/-		(5,000)		- Others Parties	11,208	10,418
8.	Derivative Assets	468	250	12.	Allowance for losses on	ĺ . <b></b> .	
_	Allowance for Derivative Assets -/-	(5)	(2)		Commitments and Contigencies	1,774	1,925
9.	Credit Extended (Loan)	4,215,122	2,945,249	13.	Leasing Liabilities		
	a. Rupiah	4,165,154	2,855,874	14.	Deferred Expenses	22,221	27,995
	i. Connected Parties	30,555	38,398	15.	Income Tax Assessment	-	-
	ii. Others Parties	4,134,599	2,817,476	16.	Deferred Tax Liabilities		934
	b. Foreign Currencies	49,968	89,375	17.	Other Liabilities	173,283	150,325
	i. Connected Parties	10,317		18.	Subordinated Loans	-	-
	ii. Others Parties	39,651	89,375	ļ	a. Connected Parties	-	-
	Allowance for Credit Extended -/-	(47,296)	(122,094)		b. Others Parties	-	
10.	Acceptance Assets	45,735	16,649	19.	Loan Capital	-	-
	Allowance for Acceptance Assets -/-	(457)	(166)	ĺ	a. Connected Parties	-	-
11.	Equity Participation	389	7,889		b. Others Parties	-	-
	Allowance for Equity Participation	(66)	(79)	20.	Minority Interest		
12.	Deferred Income	42,695	50,117	21.	Equity	1,323,166	1,120,060
13.	Prepaid Expenses	26,609	23,046	İ	a. Paid Up Capital	744,494	485,000
14.	Prepaid Taxes	25,425	29,943		b. Agio (disagio)	165,772	23,567
15.	Deferred Tax Assets	12,919	5,726		c. Donated Capital	-	-
16.	Fixed Assets	466,436	408,461	ĺ	d. Translation Adjustment in		
-	Accumulated Depreciation				Financial Statements	-	-
	of Fixed Assets -/-	(150,303)	(108,772)		e. Increment from Revaluation		
17.	Leased assets	-	-		of Fixed Assets	103,280	103;280
	Accumulated leased assets -/-				f. Unrealized Gains/Losses of Securities	2,510	322
18.	Transferred Collaterals	18,549	21,810		g. Other Comprehensive Incomes	-	-
19.	Other Assets	131,407	86,838		h. Difference in Value of transactions	,	
			ļ	ĺ	with entities under common control		(6,220)
		,			i. Retained Earnings	313,330	514,111
	Tatal	13 540 113	12 147 442	-	Taaliikilkin J.Eik.	12 540 143	12 147 442
	Total	13,569,113	12,147,642		Total Liabilities and Equity	13,569,113	12,147,642

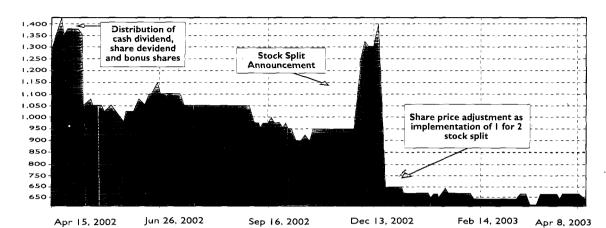
# Latest Mens

- I. PT Sari Dasa Karsa, the major Shareholder of Bank Buana, has signed Sales Purchase Agreement (SPA) with the International Finance Corporation (IFC) on April 24, 2003 at Istana Ballroom, Sari Pan Pacific Hotel-Jakarta. IFC has committed to be one of the Bank's Shareholders through Right Issue II and would conduct as a Strategic Investor. IFC would acquire 6.99% of total share ownership in the Bank or total of 260,460,191 shares, whereas PT Sari Dasa Karsa would still hold total of 57.52%.
- 2. On April 24, 2003, Bank Buana held an Extraordinary General Shareholders Meeting at Sari Pan Pacific Hotel-Jakarta. The meeting has approved the allotment of 744,494,202 new shares that would be acquired through Right Issue II from Shareholders whom are listed on the Shareholders' List as of May 9, 2003. This Right Issue applies 4:1 ratio with an offering price of Rp. 360.00/share or a maximum total of Rp 268,017,912,720. Approximately 20 % of the total funds accumulated would be invested in banking technology and 80% would be allocated for medium and long term loan distribution.
- 3. Bank Buana's shares in the form of American Depository Receipt (ADR) Level I would be legally traded at the New York Stock Exchange (NYSE), US on April 21, 2003. With this program, Bank Buana would enlarge the opportunity of the Public Investor including the American Public Investor to acquire Bank Buana's shares. This is one of Bank Buana' strategies to introduce and improve the image of the Bank worldwidely.
- 4. On March 28, 2003, Bank Buana held an Annual Shareholders General Meeting and Extraordinary Shareholders General Meeting at Sari Pan Pacific Hotel, Jakarta. The meeting has approved the Bank's Financial Statement for fiscal year ended December 31, 2002 and the distribution of cash dividend for a total of Rp. 75 billion or Rp. 25.40/ share. A dividend Interim of Rp 57 billion, which is a portion of the overall cash dividend, has been distributed proportionally to all Shareholders on March 10, 2003.
- 5. Bank Buana and the International Finance Corporation (IFC), the private sector of the World Bank Group signed a preliminary agreement, Memorandum of Understanding (MOU) on March 24, 2003. The planned transaction underlines IFCs commitment to support the development of more sophisticated Indonesian financial sector that expands access to capital, especially for small and medium enterprises. In addition, the investment of IFC would strengthen Bank Buana's lending activities to small and medium enterprises and among other companies in Indonesia. IFC plans to work closely with Bank Buana to develop a more diverse investor base and enhance the Bank's Corporate Governance model by implementing international best practices.

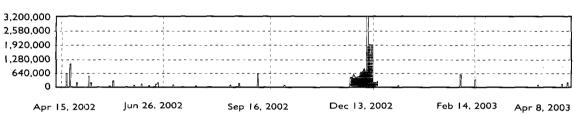
# J. Cistory

Bank Buana was established on August 31, 1956. In the early seventies, the Bank performed a series of merger and acquisitions with PT Bank Pembinaan Nasional in 1972, PT Bank Kesejahteraan Masyarakat in 1974 and PT Bank Aman Makmur-Jakarta in 1975. The Bank acquired an exchange license in 1976. In 1989 and throughout the nineties, Bank Buana formed joint-venture banks which included Mitsubishi Bank Limited of Japan, DBS Bank and TatLee Bank both of Singapore. Bank Buana consistently performed a prudent banking system and distributed loan primarily to small to medium enterprises. These banking practices had helped the Bank became one of the few banks in the country that was able to survive from the 1997 Indonesian economic crisis. In 1998, Bank Buana obtained an "A" category Bank rating from the Central Bank and listed at the Jakarta and Surabaya Stock Exchange in July 2000. In 2002, Bank Buana has divested its shares in Keppel TatLee Bank.

# Share Price







Source : IndoExchange

SHAREHOLDERS	31-Mar-03	31-Mar-02	
PT Sari Dasa Karsa	64.51	73.83	
PT Makindo Tbk	6.67	6.60	
Public	28.82	19.57	
Total	100.00	100.00	

	3 I - Ma	31-Mar-02		
Loan collectibility *	Rp million	%	Rp million	%
Current	4,115.648	97.68	2,824,907	96.01
Special Mention	49,740	1.18	45,698	1.55
Substandard	37,061	0.88	24,046	0.82
Doubtful	1,842	0.04	1,465	0.05
LOSS	8,927	0.21	46,251	1.57
Total	4,213,217	100.00	2,942,369	100.00

	31-Ma	31-Mar-02			
LOAN BY ECONOMIC SECTOR *	Rp million	%	Rp million	%	
Agriculture	30,830	0.73	23,354	0.79	
Mining	897	0.02	642	0.02	
Industry	1.042.701	24.75	702,209	23.87	
Electricity, gas & water	791	0.02	297	0.01	
Construction	104,523	2.48	48,152	· 1.64	
Trading, restaurant & hotel	1,966,579	46.68	1,414,827	48.08	
Transportation, warehousing & Communication	160,486	3.81	134,925	4.59	
Business Service	406,399	9.65	273,879	9.31	
Social Service	39,548	0.94	26,127	0.89	
Others	460,463	10.93	317,956	10.81	
Total	4,213,217	100.00	2,942,369	100.00	

LOAN BY MARKET SEGMENT *	31-Ma	31-Mar-02			
	Rp million	%	Rp million	%	
Consumers Ritel & Commercial Corporate Total	460,638 2,656,129 1,096,450 4,213,217	10.93 63.04 26.02 1 <b>00.00</b>	298,719 1,979,498 664,152 <b>2,942,369</b>	10.15 67.28 22.57 100.00	

<sup>\*</sup> Exclude fixed loan facilities to other banks